LEADERSHIP ON AND OFF THE PODIUM

DO YOU HAVE A MAP OR ARE YOU HITCHHIKING?

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ARE YOU COPING, MANAGING, OR LEADING?

- Coping means you are getting by
- Managing means you are doing things right
- Leading means you are doing the right things

<u>ADMINISTRATIVE SUPPORT</u>

OLD QUESTION:

Why can't I get more support from my administration for my band program?

- What things do my administrators currently support in my school?
- Why do those things receive that administrative support?
- What would I need to do to gain sufficient administrative support, at all levels, for my band program?
- Can I reach a compromise with my administration so that I can win support and still maintain my professional and program standards?

Community Support

OLD QUESTION:

Why doesn't my community give my band program more support?

- What is it that I am asking my community to support?
- Does my community <u>really</u> know about all the great things that go on in my band program?
- What things does my community want to support?
- Am I willing to spend a little to gain a lot?

THE POSITIONS OF LEADERSHIP

The Best Leaders Know:

- When to be in front
- · When to be behind
- When to get out of the way

WHY ME?

OLD QUESTION:

• Why is it that I get administrations and parent groups that are difficult to work with and students that aren't motivated to have a good band?

NEW QUESTION:

 Have I come to the realization that it has <u>everything</u> to do with the person on the podium?

THE DIFFERENCE BETWEEN HAM AND EGGS

- An Egg is a Contribution
- A Ham is a Commitment

RATINGS

OLD QUESTION:

Why can't I get high ratings and win contests like so many other bands?

- Am I building a program on ratings received or ratings pursued?
- What is it that I am <u>really</u> working toward with my band program?
- Based on where my program is now, what would I have to do to achieve the results/ratings I would like?
- Am I willing to do what I know to be right in teaching my band students?

LETHAL MISTAKES

 The most lethal mistake a leader can make is having an inflated sense of his/her own worth.

 The second most lethal mistake a leader can make is not to listen to those she/he is leading.

STUDENT MOTIVATION

OLD QUESTION:

Why aren't my students motivated about being in my band?

- Why would students want to be part of my band program?
- Am I willing to do what is best for the students when I have to make decisions about participation in band?
- Is my program designed so that students can participate in it and still be part of other school (or even work) activities?
- Can I honestly say I would want to be part of a program such as the one I have?
 Would I make sacrifices to be part of it?

HOW DO YOU SEE OTHERS?

• The best leaders make their friends before they need them.

LACK OF APPRECIATION

OLD QUESTION:

Why don't my administration and parents and community appreciate my program more?

- What is there about my program that is <u>really</u> worthy of being appreciated?
- Do I make certain that others in my school and community know about the good things my program and the hard work of my students?
- Do I <u>truly</u> appreciate my program and the opportunity I have of working with the young people entrusted to my care?